HOUSE OF BUSINESS



# HOME OF OPPORTUNITIES

HIGH QUALITY SERVICED OFFICES



# **INTRODUCTION**

We believe in people.

When we first started our business, our aim was to create an inspiring environment for all the companies that choose us as their host. We not only provide office space for people but offer a home for their success.

Through years of hard work we achieved something truly amazing:

our clients insist on working with us. Be it expansion or optimization, they trust us along the way.

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## **ABOUT OUR COMPANY**

House of Business was founded in 2010 in Oslo with the objective of providing flexible office and meeting facilities of high quality for quality-conscious and discerning tenants. The company s staff and board members have years of experience from rental and sales of businesses. In Oslo, Norway we have offices at 7 unique locations.

Our operation in Budapest began in 2016, and after rapid build up we now present at two locations, both are in the heart of the city: Roosevelt 7/8 and Bank Center, offering A+ premium category offices.

### WHAT WE OFFER

Our core business is A+ category serviced offices at unique, central locations. From offering office space or conference room for one hour for one person, till having clients renting for 50 people for years we have a wide spectrum of options.



"We are not just a company offering office space. We are hosts. I truly want our clients to feel they are served, just like in a 5-star hotel."

Attila Fehér Managing Partner

#### FLEXIBLE RENT

We pride ourselves on our flexible rental periods. You can rent offices with us from one day to several years. We facilitate what is convenient to you. You decide.



Renting office at House of Business means having secure access to an office 24 hours a day 365 days a year.

#### PLUG AND PLAY

Our offices are fully equipped and furnished, and the only thing you need to bring is your own computer. We are proud to have a "plug and play" concept which makes it very easy for you to get started.

#### NFTWORKING

As a customer of House of Business you may easily make contacts with professional people within various disciplines. We occasionally organize informal events and gatherings - to create a real community.

#### SPECTRUM OF SERVICES

Print and copy services, drinks and coffee, excellent canteen, parking, bicycle storage, gym, conference room, auditorium. You name it, we have it.

#### VIRTUAL OFFICE

While you concentrate on your business, we take care of everything in connection to switchboard services, mail handling and secretarial assistance.

The very essence of our success lies within the great variety of services we offer by default. We believe that basic features, such as coffee is a must have, therefore we we eliminated usual client-host problems by delivering amenities without option to choose - needless to say, our guests love it.

### **HOW WE OPERATE**

Our strongest selling point is the way we operate: flexibly but with full responsibility. We create an atmosphere with the client where we work together to make sure all needs are satisfied. We rely on our clients to get quality customer feedback. With these insights we always adapt to the needs that are constantly changing.



#### SINGLE AUTOMATED ERP

Instead of using several systems, we integrated everything into a tailor-made software package that handles everything.



#### **OUALITY CONTROL**

Due to the continuous audit over our suppliers we maintain a constant high quality on every level.



#### SECURE CHANNELS

Thanks to the latest technologies we handle data in a closed and encrypted system with the highest security standards.

- Dedicated person responsible for brand, quality of service and suppliers.
- Staff has high level of responsibility and autonomy. EQ training is essential part of business.
- POS (Point of Sales):
  all the supplementary services and requests, such as envelope or package delivery are sold and added to monthly invoice immediately.
- Basic services are part of the rental fee: coffee, drink, etc. Extra services are offered at market price.
- Digitally managed signatures improves reliability and speed of invoicing. If any official company data change is implemented automatically.
- Clients can check their balance at anytime more control over their costs.

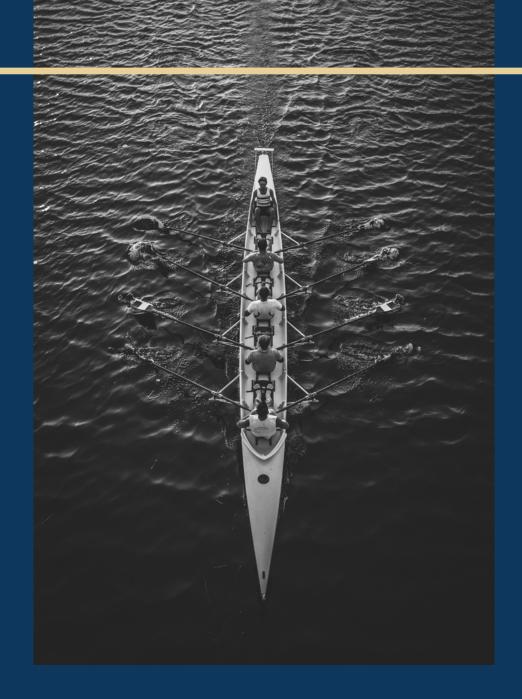
### WHY CHOOSE US?

As much as we love hosting our clients in our offices, the landlords love hosting us even more. Our philosophy took us far further than we imagined. Through years of honing our best practices we are confident in what we do. Opening a new operation at a new location would follow a well tested process, with a dedicated person, that guarantees a full-house in less than a year.

Here are the top four reasons we are positive about:

- 1 Strong brand in Hungary and Norway.
- 2 Carefully selected clientele.
- Solid financial results, delayed payment of rental fee never occured.
- Well-established product launch process for new locations.





# MEET THE TEAM

"Talent wins games, but teamwork and intelligence win championships."

- Michael Jordan

# **MANAGEMENT**



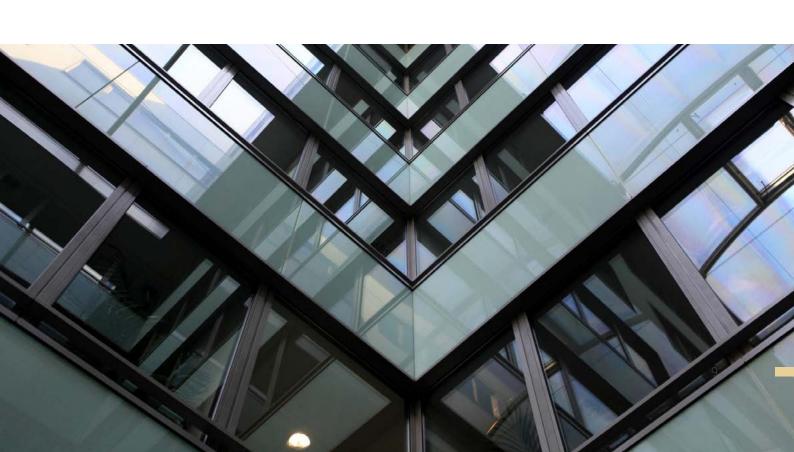
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### WHAT DO OUR CLIENTS SAY?

The evidence of a great business relationship is a testimonial from our clients and landlords.



ZSUZSA VAJNAI
GLL Real Estate Partners

Our relationship with HoB goes back to the times when they established their Hungarian operation. They have extended their business step by step and proved to be very reliable partners.

I think the key to their success is their flexibility. Attila (the Managing Partner aof House of Business) is a very open-minded person - no matters how complex the problem is, he always searches for solutions and finds the way which is appropriate for all. You can trust him to be a good partner and a service provider who will simply take care of you. In our properties, we need such dependable tenants like HOB.



ÁGNES BÁLINT
Director, Lenovo Channel Solution
& Service Operations EMEA

My personal experience with House of Business was exceptional. Attila Fehér has demonstrated excellent customer focus and service, market knowledge, flexibility to adjust to our requirements combined with genuine personal and professional integrity. He did everything to provide us a rental property in a short time period and worked through a difficult negotiation to satisfy our needs.

Without the possibility of changing the terms and rented space, we simply could not have sustained the same level of quality for the whole organization. He understood the situation and promptly provided a solution. Being in House of Business for 4 months we are experiencing that the office staff is top-notch and the highest confirmation for making the right choice for me is the delighted feedback my team expresses about the office location and related services. We are motivated to support our company and clientele in such a great office environment.

# WE APPRECIATE OUR CLIENTS

We are grateful to have the opportunity to work with them. Every day is a new opportunity to make things better. To help this we promote open communication where all sides can share their ideas and give some pieces of feedback. It eventually creates a personal relationship and a great environment for both parties.

# **OUR LOCATIONS**

ROOSEVELT 7/8 - HUNGARY

BANK CENTER - HUNGARY

SKØYEN (HOFFSVEIEN) -NORWAY

LYSAKER - NORWAY

BRYNSENG - NORWAY

NATIONALTEATERET - NORWAY

SKØYEN (DRAMMENSVEIEN) - SOLLI PASS - NORWAY NORWAY

BJØRVIKA - NORWAY





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## **GET IN TOUCH**

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